Annual Financial Report

City of Dryden

Unaudited Financials as at December 31, 2021



DRYDEN

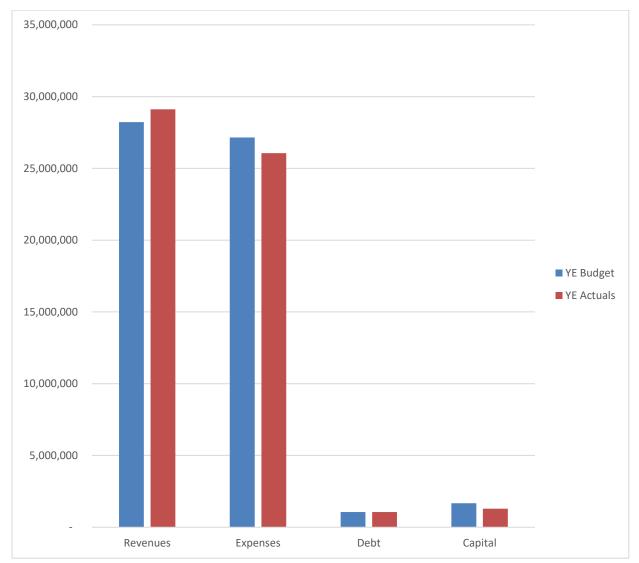
Steven Lansdell-Roll Corporation of the City of Dryden 5/18/2021



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Corporate Summary



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More detailed variance analysis is provided further along in this document.

- • Revenues: higher than expected
- • Expenses: lower than expected
- O Debt: on budget
- • Capital spending: lower than budget
- O Financially immaterial
- Financially material (favourable)
- Financially material (unfavourable)

Operating Results Summaries

Revenues

| | Budget Actual | | Variance | |
|------------------------|---------------|--------------|-----------|--|
| Operating Revenues | (28,217,116) | (29,116,856) | 899,740 | |
| Tax Levy | (14,508,093) | (14,629,481) | 121,388 | |
| OMPF | (2,252,400) | (2,252,400) | - | |
| Other Grant/Donations | (1,088,533) | (2,197,502) | 1,108,969 | |
| Water Sales/Revenue | (2,328,865) | (2,266,760) | (62,105) | |
| Sewer Sales/Revenue | (2,285,865) | (2,222,822) | (63,043) | |
| Other User Fee Revenue | (1,850,050) | (1,798,654) | (51,396) | |
| Other Revenue | (3,132,510) | (3,213,168) | 80,658 | |
| Fines | (770,800) | (536,067) | (234,733) | |

The total operating revenue budget for 2021 was \$28.22M, with year-end actual revenues received being \$29.12M, a \$0.9M positive variance.

Tax Levy Revenue was \$121K greater than budget at year-end. This variance relates to Growth (additional properties coming onto the Tax Roll in 2021) and Write-Offs related to Request for Reconsiderations and Assessment Appeals coming in slightly lower than anticipated.

Other Grant/Donations Revenue was ~\$1.11M greater than budget at year-end. This variance primarily relates to the \$885K in Regional Air Transportation Initiative (RATI) funding received in 2021, but also relates to the additional COVID-19 Recovery Funding for Municipalities Program funding received in 2021. This variance also is associated with Grant funding for; the City's Age Friendly Action Plan (Inclusive Communities), Dryden Youth Centre Enhancements (Civil Remedies) and Senior's Health Programming (New Horizon for Seniors), the positive variance related to these grants will be fully offset by negative variances in expenditures.

Fines Revenue was ~\$235K lower than budget at year-end. This variance relates to Court closures associated with the COVID-19 pandemic and corresponding deferral of Court proceedings into 2022. This is really a timing issue with revenues associated with 2020 & 2021 activity not coming until 2022.

Expenses

| | Budget | ıdget Actual | |
|-------------------------------------|------------|--------------|-----------|
| Operating Expenses | 28,217,116 | 27,120,352 | 1,096,764 |
| Salary, Wages & Benefits | 11,991,256 | 11,623,772 | 367,484 |
| External Grants Paid | 2,787,426 | 2,683,812 | 103,614 |
| Debt Servicing | 1,060,750 | 1,058,809 | 1,941 |
| Maintenance | 590,600 | 776,433 | (185,833) |
| Materials & Other | 2,711,393 | 2,555,354 | 156,039 |
| Utilities | 1,396,030 | 1,297,642 | 98,388 |
| Capital Out of Taxation & User Fees | 1,731,506 | 1,293,602 | 437,904 |
| Reserve Transfers | 1,726,136 | 1,686,736 | 39,400 |
| Contracted Services | 3,512,109 | 3,551,995 | (39,886) |
| Insurance | 474,110 | 461,487 | 12,623 |
| Travel/Training | 235,800 | 130,710 | 105,090 |

The total operating expense budget for 2021 was \$28.22M, with year-end actual expenses incurred being \$27.12M, a \$1.1M positive variance.

Salary, Wages and Benefits were ~\$367K lower than budget at year-end. This variance is related to vacant positions (most now filled) and the facility closures associated with the COVID-19 pandemic.

External Grants Paid were ~\$104K lower than budget at year-end. This variance is due to Levies paid to the Home for the Aged, Cemetery, and NWHU being lower than anticipated.

Maintenance Expenses were ~\$186K higher than budget at year-end. This variance relates to unanticipated items such as the POA/Council Chambers Audio-Visual equipment, Airport Expenditures (HVAC, sewage pump replacement, parking lot lighting and terminal roof repairs), and City Hall Exterior (2021 Capital Project) activity coded against operations.

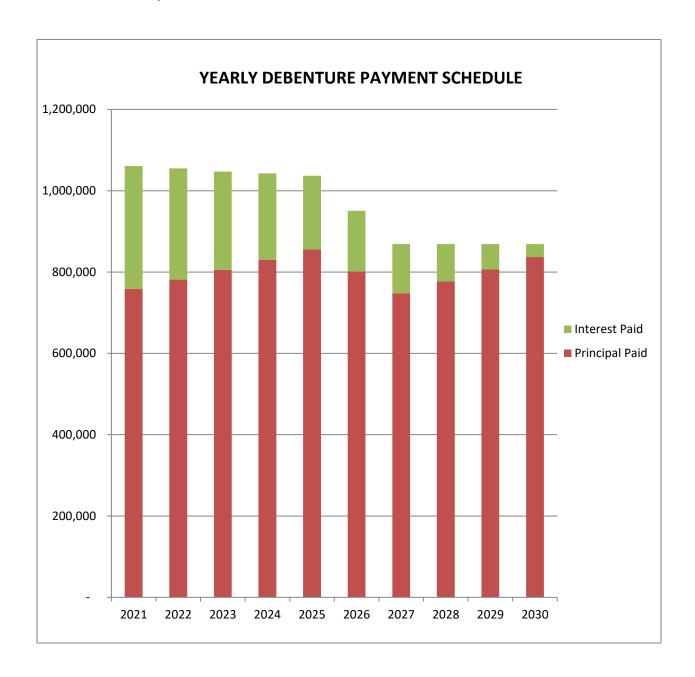
Materials & Other costs were ~\$156K lower than budgeted at year-end. This variance primarily relates to the timing POA revenue transfers to municipal partners (Court closures associated with the COVID-19 pandemic and corresponding deferral of Court proceedings into 2022) and timing of the completion of the City's Official Plan Review (completion in 2022).

Capital Out of Taxation was ~\$438K lower than budgeted at year-end. The Capital Spending section of this report will show which projects contributed to this variance.

Travel & Training costs were ~\$105K lower than budgeted at year-end. This variance relates to travel restrictions associated with the COVID-19 Pandemic and the increased utilization of remote participation for Conferences/Training.

Debt

Going into the 2021 fiscal year, the City's long-term debt stood at \$8M. Based on the terms of our debentures, outstanding debt servicing charges (principal and interest) total \$9.67M. In 2021, approximately \$1.06M (3.75%) of city revenue was budgeted to service debt. At the end of 2021, our Debt now stands at \$7.24M.



Capital Spending

All approved 2021 capital items are presented below.

| Project | 2021 | 2021 | 2021 |
|--|-----------|-------------|-------------|
| | Capital | Capital | Capital |
| | Actual | Budget | Variance |
| WTP HVAC | 18,887 | 17,800 | (1,087) |
| - OCIF Formula Funding | (18,887) | (17,800) | 1,087 |
| WTP & STP Windows 10 Upgrade/SCADA System | - | 16,100 | 16,100 |
| - Transfer from Sewer/Wastewater Reserve | - | (16,100) | (16,100) |
| DPS Transport Truck Replacement | 15,667 | 10,000 | (5,667) |
| - Transfer from Capital Reserve | (15,667) | (10,000) | 5,667 |
| Fleet Mechanical Street Sweeper - Capital Lease | 73,428 | 73,430 | 2 |
| Fleet Wheel Loader - Capital Lease | 65,338 | 63,200 | (2,138) |
| IT Network Infrastructure - Server Virtualization Equip. | 14,471 | 14,600 | 129 |
| DFS Pumper - Capital Lease | 70,872 | 70,872 | - |
| DFS SCBA Replacement - Capital Lease | 65,025 | 65,040 | 15 |
| Recreation Centre Mechanical Retrofit - ICIP Application Phase 1 | 312,808 | 1,081,400 | 768,592 |
| - ICIP Grant Funding | (234,606) | (811,050) | (576,444) |
| - Transfer from Land Sale Reserve | (78,202) | (270,350) | (192,148) |
| Traffic Signal System Replacement | 91,783 | 1,300,000 | 1,208,217 |
| - Connecting Links Funding | (82,605) | (1,170,000) | (1,087,395) |
| - Transfer from Capital Reserve (Modernization) | (9,178) | (130,000) | (120,822) |
| City Hall Renovation & Front Counter Consolidation | 56,704 | 369,200 | 312,496 |
| - ICIP Grant Funding | | (184,600) | (184,600) |
| - Transfer from Land Sale Reserve | (56,704) | (184,600) | (127,896) |
| Airport Sweeper | 287,000 | 350,000 | 63,000 |
| - ACAP Funding | (287,000) | (350,000) | (63,000) |
| Airport Wet Dry Material Spreader | - | 100,000 | 100,000 |
| - ACAP Funding | - | (100,000) | (100,000) |
| Airport Sand Shed | 167,240 | 300,000 | 132,760 |
| - ACAP Funding | (167,240) | (300,000) | (132,760) |
| Airport Regulator Replacement | 29,848 | 40,000 | 10,152 |
| - Transfer from Land Sale Reserve | (29,848) | (40,000) | (10,152) |
| Aaron Park Boat Launch Replacement | - | 20,000 | 20,000 |
| - Provincial Funding | - | (10,000) | (10,000) |
| - Aaron Park Reserve | - | (10,000) | (10,000) |
| IT Firewall Replacement | 16,589 | 17,815 | 1,226 |
| - Transfer from Capital Reserve (Modernization) | (16,589) | (17,815) | (1,226) |
| PW Barclay Landfill Closure | 5,774 | 75,000 | 69,226 |
| Airport Groundside Tenant Hanger Access Parking Lot | 36,922 | 50,000 | 13,078 |
| - NOHFC Funding | (27,692) | - | 27,692 |
| - Transfer from Land Sale Reserve | (9,231) | (50,000) | (40,770) |

| Project | 2021 | 2021 | 2021 |
|---|-----------|-----------|----------|
| | Capital | Capital | Capital |
| | Actual | Budget | Variance |
| Airport Maintenance Shop Roof Replacement | 24,408 | 36,000 | 11,592 |
| - NOHFC Funding | (18,306) | - | 18,306 |
| - Transfer from Land Sale Reserve | (6,102) | (36,000) | (29,898) |
| PW Capital Sidewalk and Curb Replacement | 109,970 | 100,000 | (9,970) |
| - Federal Gas Tax Funding | (109,970) | (100,000) | 9,970 |
| Sanitary Manhole Replacement | 36,708 | 50,000 | 13,292 |
| Water System Valve Install & Replacement | 104,842 | 130,000 | 25,158 |
| Victoria Street Dock Replacement | 45,053 | 50,000 | 4,947 |
| - Federal Gas Tax Funding | (45,053) | (50,000) | (4,947) |
| DFS Fire Bunker Gear | 14,254 | 15,000 | 746 |
| Library Books | 8,000 | 8,000 | - |
| Rec Centre Fitness Equipment | 17,740 | 17,750 | 10 |
| PW Streetlight Pole & Wiring Replacement | 22,271 | 20,000 | (2,271) |
| IT Desktop/Laptop/Printer Replacement | 38,242 | 40,000 | 1,758 |
| PW Surface Treated Roads Capital Rehab | 165,581 | 160,000 | (5,581) |
| - Federal Gas Tax Funding | (165,581) | (160,000) | 5,581 |
| IT Host Server/Cluster Replacement | 105,701 | 114,000 | 8,299 |
| - Transfer from Capital Reserve (Modernization) | (105,701) | (114,000) | (8,299) |
| IT 44" Scanner Replacement | 9,084 | 9,030 | (54) |
| - Transfer from Capital Reserve (Modernization) | (9,084) | (9,030) | 54 |
| Museum Vestibule | - | 100,000 | 100,000 |
| - Grant Funding | - | (50,000) | (50,000) |
| - Transfer from Museum Reserve | - | (30,000) | (30,000) |
| Swanson Creek Guiderail Replacement | 41,804 | 55,000 | 13,196 |
| - Federal Gas Tax Funding | (41,804) | (55,000) | (13,196) |
| Recreation Centre Air Handler #2 & #3 Replacement | 41,616 | 40,000 | (1,616) |
| - Federal Gas Tax Funding | (41,616) | (40,000) | 1,616 |
| Airport Maintenance Shop Heater Replacement | - | 40,000 | 40,000 |
| - Transfer from Capital Reserve (Modernization) | - | (40,000) | (40,000) |
| Cemetery Road & Parking Lot | 31,678 | 32,000 | 322 |
| City Hall Exterior Capital Maintenance | 1,255 | 25,000 | 23,745 |
| PW Garage Roof Repair | 26,849 | 30,000 | 3,151 |
| Fire Hall 2 Renovations | 21,370 | 121,500 | 100,130 |
| - NOHFC Funding | (16,028) | (91,125) | (75,098) |
| DFS Communication Equipment Replacement | 49,728 | 52,000 | 2,272 |
| - Transfer from Capital Reserve (Modernization) | (49,728) | (52,000) | (2,272) |
| PW Gas Powered Mower Replacement | 24,125 | 24,000 | (125) |
| Wheel Loader - Capital Lease | 39,964 | 56,640 | 16,676 |
| Wheel Loader Mount Snow Blower - Capital Lease | 28,217 | 50,880 | 22,663 |
| PW 3/4 Ton Truck (Water Distribution) | 55,200 | 60,000 | 4,800 |

| Project | 2021 | 2021 | 2021 |
|---|-----------|-----------|-----------|
| | Capital | Capital | Capital |
| | Actual | Budget | Variance |
| Parks Equipment Replacement | 17,877 | 25,000 | 7,123 |
| DFS Positive Pressure Fan | 5,919 | 7,500 | 1,581 |
| DPS Cruiser | 33,784 | 40,000 | 6,216 |
| WTP Window Replacement | - | 30,000 | 30,000 |
| WTP Plumbing Vent Piping | - | 12,000 | 12,000 |
| WTP Roof Replacement | 351,428 | 350,000 | (1,428) |
| WTP Sludge Blowdown Valves | 10,328 | 16,000 | 5,672 |
| WTP Entrance Vestibule | 4,070 | 32,000 | 27,930 |
| Arena Sliding Door | 21,444 | 25,000 | 3,556 |
| - DREAM Donation | (10,722) | (12,500) | (1,778) |
| - Federal Gas Tax Funding | (10,722) | (12,500) | (1,778) |
| Pool Accessible Changeroom | 47,731 | 30,000 | (17,731) |
| - Hydro One | (25,000) | (20,000) | 5,000 |
| - Federal Gas Tax Funding | (17,731) | (10,000) | 7,731 |
| - DREAM Donation | (5,000) | - | 5,000 |
| Airport Terminal Building Refurbishment | 99,616 | 100,000 | 384 |
| - Federal Gas Tax Funding | (46,114) | (100,000) | (53,886) |
| - NOHFC Funding | (53,502) | - | 53,502 |
| Pedestrian Overpass Exterior Maintenance | 55,382 | 50,000 | (5,382) |
| Arena Brine Header Replacement | 69,969 | 86,750 | 16,781 |
| - Federal Gas Tax Funding | (69,969) | (86,750) | (16,781) |
| Hwy 17 Asphalt Rehab | 254,970 | 250,000 | (4,970) |
| - Federal Gas Tax Funding | (75,528) | (250,000) | (174,472) |
| - NORDS Funding | (179,442) | - | 179,442 |
| Water Intake Line (Flat Rock Lift Station) | 30,853 | 25,000 | (5,853) |
| Trackless - Boom Flail Mower Attachment | 34,395 | 40,000 | 5,605 |
| Airport HVAC - Building Automation System Replacement | - | 76,100 | 76,100 |
| Total | 1,293,632 | 1,675,387 | 381,756 |

The original 2021 Capital program called for \$1.73M in City funding for Capital. In September 2021 and November 2021, Council approved amendments to the 2021 Capital program, which revised the plan, but would also result in an anticipated savings of approx. \$56K.

The revised Capital program for 2021 called for \sim \$1.68M in City funding for Capital, with \$1.29M utilized, resulting in a \$382K underspend. Therefore, the total underspend was \sim \$438K (\$56K + \$382K).

The following capital projects were deferred (partially or fully) into 2022:

- 1. Recreation Centre Mechanical Retrofit ICIP Application Phase 1
 - Phase 1 of the project utilizes ICIP funding (75%) and Reserve funding (25% from the Land Sale Reserve Fund), so no impact on the capital funding required from operations.

• The Poof Roof, Boiler installation and Dehumidifier installation were all deferred to 2022.

2. Traffic Signal System Replacement

- This project utilizes Connecting Link funding (90%) and Reserve funding (10% from the Modernization funds sitting in the General Capital Reserve Fund), so no impact on the capital funding required from operations.
- Most of the project will take place in 2022, with only signage and design work completed in 2021.

3. City Hall Renovation & Front Counter Consolidation

- This project utilizes ICIP COVID-19 Stream funding (\$185K) and Reserve funding (\$185K from the Land Sale Reserve Fund), so no impact on the capital funding required from operations.
- Most of the project will take place in 2022, with only signage and design work completed in 2021.

4. Airport Wet Dry Material Spreader

- This project utilizes ACAP funding (100%), so no impact on the capital funding required from operations.
- There were no costs associated with this project in 2021, but the project will be completed in 2022.

Airport Sand Shed

- The project utilizes ACAP funding (100%), so no impact on the capital funding required from operations.
- The project started in 2021 but will not be completed until 2022.

6. Aaron Park Boat Launch Replacement

- This project utilizes Donation funding (\$10K) and Reserve funding (\$10K from the Aaron Park Reserve), so no impact on the capital funding required from operations.
- 2021 activity associated with this project was coded against operations, with the donation funding received being deferred until 2022 when the project will be completed.

7. Airport Maintenance Shop Roof Replacement

- This project utilizes NOHFC funding (75%) and Reserve funding (25% from the Land Sale Reserve Fund), so no impact on the capital funding required from operations.
- The project started in 2021 but will not be completed until 2022.

- 8. Airport Maintenance Shop Heater Replacement Upgrade to Natural Gas
 - This project utilizes NOHFC funding (75%) and Reserve funding (25% from the Modernization funds sitting in the General Capital Reserve Fund), so no impact on the capital funding required from operations.
 - There were no costs associated with this project in 2021, but the project will be completed in 2022.

9. City Hall Exterior Capital Maintenance

- This project utilizes 100% funding required from operations.
- Most of the costs associated with this project were incurred in 2021, but coded against operations (building maintenance), resulting in a \$23.7K savings in the capital funded from operations (taxation).
- Deferred to 2022 was the purchase and installation of one window in the Administration area.

10. Fire Hall 2 Renovations

- This project utilizes NOHFC funding (75K), and 25% required from operations.
- With limited costs incurred in 2021, the result was a \$25K savings in the capital funded from operations (taxation).
- This project will be completed in 2022.

11. WTP Window Replacement

- This project utilizes 100% funding required from operations (Water Rate Revenues).
- With no costs incurred in 2021, the result was a \$30K savings in the capital funded from operations (taxation).
- This project will be completed in 2022.

12. WTP Vent Piping

- This project utilizes 100% funding required from operations (Water Rate Revenues).
- With no costs incurred in 2021, the result was a \$12K savings in the capital funded from operations (taxation).
- This project will be completed in 2022.

13. WTP Entrance Vestibule

- This project utilizes 100% funding required from operations (Water Rate Revenues).
- With limited costs incurred in 2021, the result was a \$27.9K savings in the capital funded from operations (taxation).
- This project will be completed in 2022.

14. Airport HVAC - Building Automation System Replacement

• This project utilizes 100% funding required from operations.

• With no costs incurred in 2021, the result was a \$76.1K savings in the capital funded from operations (taxation).

• This project will be completed in 2022.

The following capital projects did not take place in 2021:

1. WTP & STP Windows 10 Upgrade/SCADA System

- This project was a carry forward from 2020, with a funding allocation from the Sewer/Wastewater Reserve Fund, so no impact on the capital funding required from operations.
- There were no costs coded against this capital project in 2021 (2021 costs may have been coded against operations).

2. Museum Vestibule

- This project utilizes external grant funding (50K), Library Reserve funding (30K), and \$20K required from operations.
- With no costs incurred, the result was a \$20K savings in the capital funded from operations (taxation).
- This project was originally deferred until 2022, but subsequently removed from the Capital plan.

The following capital projects were underspent in 2022:

Barclay Landfill Closure

• Only \$5.8K of costs were coded against this \$75K budgeted project, resulting in a \$69.2K underspend and corresponding savings in the capital funded from operations (taxation).

2. Sanitary Manhole Replacement

• Only \$36.7K of costs were coded against this \$50K budgeted project, resulting in a \$13.3K underspend and corresponding savings in the capital funded from operations (taxation).

3. Water System Valve Install & Replacement

 Only \$104.8K of costs were coded against this \$130K budgeted project, resulting in a \$25.2K underspend and corresponding savings in the capital funded from operations (taxation).

4. Wheel Loader - Capital Lease

- This project utilizes 100% funding required from operations.
- Due to delivery delays, the Capital Lease payments did not begin as planned, the result was a \$16.7K savings in the capital funded from operations (taxation).

- 5. Wheel Loader Mount Snow Blower Capital Lease
 - This project utilizes 100% funding required from operations.

• Due to delivery delays, the Capital Lease payments did not begin as planned, the result was a \$22.7K savings in the capital funded from operations (taxation).

Reserves & Reserve Funds

| Reserves | Opening Balance | 2021 Additions | 2021 Draws | Interest Earned | GL Balance | Notes |
|-------------------|--------------------|-------------------|---------------|--------------------|---------------|-------|
| | | | - | | | |
| Election | 33,882 | 10,000 | | | 43,882 | 1 |
| | | - | - | | | |
| Museum | 51,135 | | | | 51,135 | |
| | | | - | | | |
| Aaron Park | 25,324 | 14,041 | | | 39,365 | 2 |
| | | | - | | | |
| Emergency Capital | 207,768 | 226,043 | | | 433,811 | 3 |
| | | | - | | | |
| General Operating | 207,768 | 226,043 | | | 433,811 | 4 |
| | | | - | - | | |
| Total | 525,877 | 476,127 | | | 1,002,004 | |

| | Opening | 2021 | 2021 | Interest | GL | |
|-------------------------|-----------|-----------|-------------|----------|-----------|-------------|
| Reserve Fund | Balance | Additions | Draws | Earned | Balance | Notes |
| Hydro Sale Proceeds | | - | - | | | |
| | 2,013,487 | | | 9,843 | 2,023,330 | |
| Provincial Gas Tax | | - | - | - | | |
| | 362,258 | | | | 362,258 | |
| DFS Equipment | - | | - | - | | 5 |
| | | 20,317 | | | 20,317 | |
| Land Sales | | | | - | | 6, 7, 8, 9, |
| | 1,333,936 | 24,600 | (180,087) | | 1,178,449 | 10, 11 |
| General Capital Reserve | | | | | | 12, 14, 15, |
| | 1,743,781 | 572,086 | (918,905) | 11,154 | 1,408,116 | 16, 17, 18, |
| | | | | | | 19, 20, 21 |
| Sewer/Wastewater | | | - | | | 22 |
| | 135,678 | 228,230 | | 332 | 364,240 | |
| Waterworks | | | - | - | | 23 |
| | 38,272 | 280,202 | | | 318,474 | |
| Waterfront | - | | | | | 24 |
| Development | | 122,003 | | | 122,003 | |
| Federal Gas Tax | - | | | | | 25 |
| | | 566,711 | | | 566,711 | |
| | | | | | | |
| Total | 5,627,412 | 1,814,149 | (1,098,992) | 21,329 | 6,363,898 | |

- 1 \$10,000 2021 election reserve allocation
- 2 \$14,041 2021 operational allocation
- 3 \$226,043 2020 Surplus allocation
- 4 \$226,043 2020 Surplus allocation
- 5 \$20,317 in Fire Marque Revenue
- 6 \$24,600 2021 Highway Sign Advertising Revenue
- 7 (\$78,202) Recreation Centre Mechanical Retrofit (2021 Capital Plan)
- 8 (\$56,704) City Hall Renovation & Front Counter Consolidation

- 9 (\$29,848) Airport Regulator Replacement (2021 Capital Plan)
- 10 (\$9,231) Airport Groundside Tenant Hanger Access Parking Lot (2021 Capital Plan)
- 11 (\$6,102) Airport Maintenance Shop Roof Replacement
- 12 \$120,000 addition 2021 LED Streetlight payback
- 13 \$452,086 2020 Surplus allocation
- 14 (\$654,800) 2018 HST Rebate move to payables on balance sheet
- 15 (\$15,667) DPS Transport Truck Replacement (2021 Capital Plan)
- 16 (\$9,178) Traffic Signal System Replacement (2021 Capital Plan Modernization Funds)
- 17 (\$16,589) IT Firewall Replacement (2021 Capital Plan Modernization Funds)
- 18 (\$105,701) IT Host Server/Cluster Replacement (2021 Capital Plan Modernization Funds)
- 19 (\$9,084) IT 44"Scanner Replacement (2021 Capital Plan Modernization Funds)
- 20 (\$58,158) Operational Utilization of Modernization Funds
- 21 (\$49,728) DFS Communication Equipment Replacement
- 22 \$228,230 2021 Operating Allocation
- 23 \$280,202 2021 Operating Allocation
- 24 \$122,003 2021 Operating Allocation
- 25 \$566,711 2021 Unutilized Funds



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